



ROLE PROFILE	
Role Title	GROUP FUNDER RELATIONS MANAGER
Department	SENIOR MANAGMENT
Reporting Structure	CHIEF OPERATION MANAGER
Closing Date	15 SEPTEMBER 2017
ROLE SUMMARY	
<p>The Group Funder Relations Manager will take responsibility for the engagement with Funders and NHN regarding tariff negotiations and conclusion of agreements with funders related to growth and new product services.</p> <p>To review and make recommendations to Exco on reimbursement models for new current and new business developments.</p> <p>To take responsibility for keeping abreast with changes in the Medical Scheme Industry and communicating such changes to the Group's Exco.</p> <p>To take responsibility for the leadership of the Group's Case Management Team through the Standardisation of Policies and Procedures of the Department and to ensure Compliance thereto.</p> <p>Supervision and management of the escalation process between funders and Busamed hospitals and ensuring adequate and appropriate resolution between all parties.</p> <p>In addition, the incumbent is responsible for managing all communication between NHN and the Group and for the analysis and the reporting on NHN's and Medi credit Reports.</p>	
SKILLS PROFILE	
EDUCATION	
<ul style="list-style-type: none"> • Degree: Business related qualification will be advantageous 	
WORK EXPERIENCE	
<ul style="list-style-type: none"> • 10 years + experience in a Funder or Managed Healthcare environment and similar years of experience in a hospital environment at management level. 	
KNOWLEDGE	
<ul style="list-style-type: none"> • Excellent interpersonal and communication skills • Computer proficiency – MS Word, Excel, Power Point, SAP etc. • The ability to provide direction and inspire positive work behaviour • The ability to work well under pressure and maintain effectiveness during changing conditions • The ability to facilitate contractual arrangements with funders • The ability to ensure that the follow up process on implementation of contract terms are adhered to as well as ensuring that the SAP system reflects relevant tariff changes • The ability to build good relationships with Hospital Managers, Group Case Manager, Central Collections Manager and the Group Financial Manager • The ability to conduct research and analyse information/data regarding the Groups position in the market • The ability to develop proposals to Funders and to conduct presentations regarding pricing structures • The ability to identify and evaluate ways in which the Group can optimize revenue 	
APPLICATION PROCESS	
BUSAMED IS AN EQUAL OPPORTUNITY EMPLOYER	
The Company's Employment Equity plan and targets will be considered as part of the recruitment process aligned to the	

Group's Employment Equity strategy. Busamed actively supports the recruitment of people with disabilities.

Interested candidates who meet the above criteria are requested to e-mail a detailed CV to careers@busamed.co.za before the closing date cited above. Should you not hear from us by the 29th Sept 2017, please consider your application unsuccessful.
